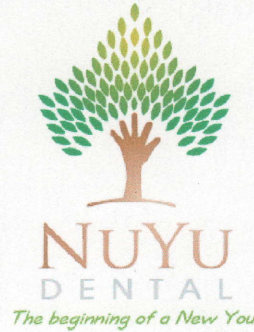


October 6, 2011

NuYu Dental  
Kevin Kim DDS  
201 University Oaks Blvd  
Suite#770  
Round Rock TX 78665



Subject: Recommendation – Gelfand Group Commercial Real Estate

To Whom It May Concern

I recently opened a new practice in the Round Rock area and was represented by Norman Gelfand, President of Gelfand Group Commercial Real Estate. I'd like to share a few details about myself and my background; but, what I really would like for you to know is why I recommend Gelfand Group for your dental real estate needs.

I worked for a group dental practice in Houston, Texas, and came to Austin in February of 2010. I knew I wanted to establish a practice in North Austin or the Pflugerville area, but wasn't really sure where (in terms of demographics and effective signage location). After speaking with a few colleagues, I learned about the Gelfand Group, and began working with Norman.

I had reviewed several locations on my own, but I did not get a clear vision until Norman produced a customized study of available locations, including mapping, demographics, and property information. The report also provided me with existing dental office locations, which helped a great deal in locating the right space for my practice. Norman suggested that I check out the IKEA Center and when I saw it, I instantly got a great feeling about the potential this location had. The leasing space had synergy, great signage, and is located in a new & dynamic area.

I knew I had made the right decision because Norman has a proven successful track record in dental real estate. Norman was able to negotiate several business points to my advantage including saving 20% on my real estate costs (lease rate, build-out, free rent)! He also negotiated protective agreements throughout my lease that will protect the financial well-being of my practice. In hindsight, I realize all of the potential risks that are involved had it not been for Norman's expertise and for his thorough analysis and negotiating abilities.

I recommend Gelfand Group and strongly urge you to engage the firm for your dental real estate needs. Gelfand Group is a fabulous firm because they have a thorough comprehension of the dental real estate market. The firm was able to take my dental practitioner needs into account and along with their research abilities they were able to find a great location for myself. Norman's negotiation on my behalf greatly reduced any anxiety I might have experienced in the start-up phase of my new practice. My legwork was greatly reduced, and Norman was always available to handle my questions and concerns. Last, but not least, Gelfand Group's representation (limited to topics/points specifically negotiated by the firm) continues during the entire term of my lease, *at no cost*.

I'm enclosing information about Gelfand Group for your consideration relative to your future commercial real estate needs.

Sincerely,

A handwritten signature in black ink that reads "Kevin Kim, DDS".

Kevin Kim, DDS  
NuYu Dental

Enclosure