

urban dentistry
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austin, tx 78749

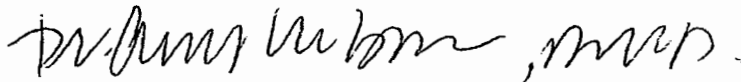
June 11, 2003

To Whom It May Concern:

I worked with Norman Gelfand and Gelfand Group Commercial Real Estate recently to gain a ten-year lease on an office for my Austin dental practice. The experience was an exceptionally positive one. Norman provided a great deal of value to the complex process of strategizing, reviewing and negotiating the right lease agreement for my practice. His customer service is outstanding, and he saved me a minimum of \$25,000.

I recommend Gelfand Group to other professionals in Austin in need of commercial real estate representation without hesitation. Every business owner who wants to lease an office or building will benefit from working with Norman, and many do not realize that the cost of his services is incurred by the landlord, not the tenant. Norman's level of experience and service make him a true business partner for his clients.

Sincerely,

A handwritten signature in cursive script that reads "Dr. Amy Urban, DMD".

Dr. Amy Urban, DMD